

SCWA NEWS

In addition to the Colorado Springs Car Wash Tour going on August 4th the SCWA was pleased to participate in the effort to keep self-serve car washes from a receiving a new sales tax by Aurora, CO. Although this was currently limited to the City of Aurora, their efforts have a lasting effect on all municipalities in Colorado as these types of occurrences often spread as they are adopted. Brett Meinberg (our local Board Member) worked with car wash owners Eric Miller, John Zayac, Joel Bush, and Larry Lundy and other operators to form a united front. The months of preparation, meeting attendance and personal time spent working with officials was made successful with the help of Gayle Jetchick from the "Havana Motor Mile" and Council Member Bob Roth. If you would like to thank them you can find more information at <http://m.onhavanastreet.com/events> or email



Mr. Roth at broth@auroragov.org.

HPWS has made a contribution to the "Havana Motor Mile" scholarship fund that helps students learn to be qualified technicians at Lincoln Tech. This was a show of appreciation for the work Gayle Jetchick did in support of our efforts and we would encourage everyone to consider doing the same. For those who live in Aurora an email or phone call to Bob Roth as a similar show of appreciation would also be warranted. As he will be running another election campaign, they always need support in both votes and donations.

CITRUS PRESOAK IMPROVEMENTS



Many of you use the *Diamond Shine Citrus Presoak* for your acid step in automatic and tunnel applications. We have been testing a new version that is twice as concentrated called *Citrus Presoak 2X*. Essentially, most of the water has been removed with only the active ingredients left. Since it is much more concentrated, we will be phasing out the 55 and 30 gallon drums of regular concentrate and shifting to 30 gallon drums of the 2X version. There are several advantages including ease of handling and having to restock less frequently. The 2X product is thicker than the regular version, so as we make the transition, our chemical specialists will be available to come out and make any adjustments necessary to your *Hydrominders* or injectors. With the adjustments you will have the same cost per application as with the regular concentrate. This transition will happen over the next several months. If you have any questions, feel free to ask any of our counter or chemical staff.

HAMILTON DISCONTINUES HV-X VALIDATOR SUPPORT



If you have an older *HV-X* validator, *Hamilton* is discontinuing parts support for these validators. HPWS will continue repairing them until our parts supply is exhausted. The replacement validator is the *XE* version and in stock at our electronics shop.

PRICE INCREASES

The following manufacturers have announced increases for August 2015:

- MacNeil* - tunnel parts
- SONNY'S* - replacement parts, tunnel equipment
- Spraying System* - spray tips
- Coleman* - Water Wizard replacement parts
- Dema* - valves
- Various Venders* - Poly fittings and tips
- Flojet* - pumps

WYOMING ROUTE CHANGES

Due to higher sales volumes, for the remainder of the summer and fall, Wyoming deliveries will occur every three weeks instead of every four. When winter rolls around, we will evaluate and see if we return to the four week schedule.

Continued on the next page

USED DRYER FOR SALE

Ed Cuce has a wall mounted dryer with three 10 HP motors available for sale. Contact him at 303.363.6442.

UPCOMING CLASSES IN AUGUST

There are three classes scheduled in August at the HPWS facility. The *Self-Serve/Automatic to Compact Tunnel Conversion* and *Management 101* classes have been postponed. To register for these classes contact *Cindi Reynolds* at 303.322.2232 or email her at adminassistant@hpws.com. You can also find more information and register for these classes at www.hpws.com/training.html.



ICS: EQUIPMENT & SOFTWARE

Wednesday, August 5th 9:00 a.m to 1:00 p.m.

Last day to register is Monday August 3rd!

This course covers the many facets of ICS software for novice users as well as more advanced topics, equipment nomenclature, best practices, diagnosing issues and proper documentation techniques.



Duration: 4 Hours

Cost: \$75 for Full-Line Customers, \$250 for a la carte customers.

SOFTENER, R. O. AND BOOST SYSTEMS

Wednesday, August 12th 1:00 p.m to 5:00 p.m.

Last day to register is Monday August 10th!

Detailed instruction about these topics includes what services are provided, how each item functions, potential failure points, maintenance and repair.



Duration: 4 Hours

Cost: \$100 for Full-Line Customers, \$250 for a la carte customers.

BOILER INSTALL, MAINTENANCE AND SERVICE

Wednesday, August 19th 1:00 p.m. to 5:00 p.m.

Last day to register is Monday August 17th!

This course covers proper set-up, maintenance and service for atmospheric, high efficiency, water heaters, and floor heat boilers.



Duration: 4 Hours

Cost: \$100 for Full-Line Customers, \$200 for a la carte customers.



SONNY'S CAR WASH COLLEGE MANAGEMENT COURSE

August 3rd thru August 7th at the SONNY'S Factory in Ft. Lauderdale, FL. Register at www.sonnysdirect.com.