

HPWS NEWS

MAY 2013



ICA SHOW 2013 WRAP UP

This year's ICA Show was upbeat and exciting for all those able to attend. It was reminiscent of several years ago, before the economy took a dive, when there were lots of new products to be seen, great networking with enthusiastic operators and a generally good vibe in the industry. We attended the show with the most HPWS people ever to work our own booth as well as those of manufacturers we represent. With only two days with six-hour schedules and the short schedule last day, the time passes quickly so we hope it was valuable to you as well.

HPWS was recognized by *Lustra* this year with two awards. *James Trevino* was presented the *Inter-National Award for Chemical Representative of the Year!* This is quite an achievement and well deserved. Only one of these are awarded to all the Field Reps from every *Lustra* Distributor both in the U.S. and abroad. James gave a short thank you speech in front of 120 people at the *Lustra* Distributor Dinner Tuesday night. HPWS also received the *Silver Achievement Award* for the 3rd highest sales of all *Lustra* Distributors. These are a reflection of the great customers we have and appreciate your role in these awards.



Picture on the Left: James Trevino receives the Lustra International Award for Chemical Representative of the Year. Picture on the Right: Shane Wells receiving Lustra's Silver Achievement Award for HPWS.

ONLINE SERVICE CALL REQUEST FORM

Online Service Requests are available. Simply go to our web page, select Support and the Service Request form is there. You can bookmark this page for even easier access.

<http://www.hpws.com/service-call-request.html>

You will receive an immediate copy of the request as well as our Service department for faster and more effective responses to your service needs.

HPWS 55TH ANNIVERSARY

A reminder that the HPWS celebration for being in business since 1958 will be held Wednesday, June 26th. Along with food, specials and prizes we will have all day Customer Training which is free to all owners and operators. There will be training tracks for Self Serve, Automatic and Tunnels put on by HPWS personnel and Manufacturer Reps. Each track will include 10+ courses that cover the spectrum of each car wash type; maintenance, cleaning, expense reduction, and planning for the future.

NEW CATALOGS AVAILABLE

Both HPWS and SONNY'S have new versions of our catalogs available. If you would like a copy please contact our Parts Department by phone or email. You can send an email to tnygren@hpws.com.

CAR WASH FOR SALE

3 Self Service Bays and 1 Automatic Bay. 6100 E. 72nd Avenue, Commerce City, CO. \$495,000. Contact Ted at 303.960.5812.

PARTS DEPARTMENT FRESHENING UP

In preparation for our 55th Anniversary Open House and Training Sessions, we are doing Spring cleaning in the Parts Department area. Part of that will entail getting new epoxy paint on the floors, which means moving parts bins and shelves, and utter chaos during the move. **On Friday May 10th and Monday May 13th we will only have emergency parts support available.** If you need anything around that time, please come or call on the 9th, or wait until the 14th.

**Hi-Performance
WASH**
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