

SCWA DENVER TOUR



More pictures and highlights of the tour are posted on the SWCA Facebook page.

Many of you were able to attend the tour last month, participate in the speaker sessions and attend the social events. We appreciate all the work that went into the preparation by the car washes on the tour. Chuck Space, the Executive Director said that it was the largest and best tour they have done so far!

During the speaker sessions Denver Water spoke about the revised water conservation policies which simply reinforce what we have grown to expect. Perry Powell also spoke during a lively debate about monthly pass programs.

There were over 170 attendees that filled three tour buses and a train of vehicles that visited seven different sites in the Denver Area.

Pictures and highlights of the tour are posted on the Facebook page of the Southwest Car Wash Association. If you have not visited the SCWA Facebook page it is a great place to stay posted on information about our area and the entire association.

PRICE INCREASES

Some of our customers have asked to be notified whenever manufacturers have announced current or future price increases. Because we carry over 6,000 SKU's it is not possible to detail each individual part, so each month we will list any manufacturer that has announced price increases for any or all of their products. The following manufacturers have announced increases for August and September: Flojet, Jim Coleman Company, Framagmatic, Hamilton, MacNeil, Purclean, General Pump, Sonnys, and Rowe.

LUSTRA UPDATE

Lustra recently hired Jeff Taylor as the Regional Representative covering Colorado, New Mexico and Arizona. We are pleased to have an additional resource available providing the best products for your car wash. He will be in town with our representatives, so welcome him as you get the opportunity.



Ultraflex in the equipment room

Ultra Flex is a fantastic product line for high volume sites that eliminates waste from the bottom of drums, has graduated marks on the containers for cost tracking, a wide assortment of easy to stock products and custom control over each aspect of the application. If you would like more information call us to schedule a visit.

As you read through the monthly specials you will see the Lustra High Pressure Detergent is on sale. This is one of our most popular high-pressure soaps for the Self-Serve market.

Don't forget that HPWS will be closed Monday, September 1, 2014 for Labor Day

PREPARATION FOR WINTER

It may be September and you may dread hearing this but, it is time to test the weep and floor heat systems. Solenoids fail after periods of dormancy and floor heat can be a time intensive adventure. Call our Parts Department if you have any questions on what you need to be ready for October.

A weep system trouble-shooting guide is available at HPWS.COM under the Support Tab and Technical Library.