



APRIL 2013

## WATER WIZARD 2.0 – SPEED UPGRADE



“Wings” added to *Water Wizard 2.0* automatics will speed up the wash cycle between 20-30% depending on your wash menu. This is done by allowing up to three products to be dispensed during one wash pass, rather than three passes. Wash wings use three separate rain bar type applications for products like Rinse, Low Pressure Wax and Spot Free Rinse. Installation is typically simple, depending on your current equipment configuration. Approximate costs range between \$5,000-\$7,500 depending on location and configuration.

This upgrade typically results in an additional two cars per hour, higher revenues and happier customers from decreased wait times. This is critical on busy days when customers may drive off if the line is long. Even on regular wash days the increased speed will be noticed by the customers and appreciated.

For more information contact Jim Blake or Chris Bateman in our office.

## ELECTRONICS DEPARTMENT

The HPWS Electronics Department has rental components available if your bill changer, timers or coin acceptors need servicing and you are without a back up. Call Gary, Floyd or Dennis at the shop to check availability and a time estimate for any repair.



Timer Repair

If you prefer to have on site bill changer repair this can also be scheduled through John Holtz, Service Manager by calling 303-322-2232.

## ROCKY MOUNTAIN CAR WASH ASSOCIATION

The March meeting for the RMCWA was attended by 64 car wash owners, vendors and guest speakers helping to make it a huge success. The impending drought for Colorado was a key driver and addressed by 3 members of Denver Water and David Begin from Wild Blue Express Washes of Colorado Springs.

There is a recap of information, photos from the evening and copies of the presentations on the RMCWA Facebook page. <http://www.facebook.com/RockyMountainCarWash>

If you or your car wash Facebook page like the Association's page you can not only review content but also leave comments and regular updates on issues. Hi-Performance Wash Systems encourages all car wash owners, not only be members of the Association but also to attend the meetings and be aware of the issues that will help or hurt business in 2013.

## HPWS DETAILING

We are happy to announce that Jesus Camacho has taken over our detailing supply services. Jesus has been with HPWS for three years and brings a wealth of knowledge and expertise to our customers. Jesus can be reached at 303.653.2846 and his e-mail address is [jesus.camacho@hpws.com](mailto:jesus.camacho@hpws.com).



Jesus Camacho

### DON'T FORGET...

ICA Show - April 22-24, 2013

HPWS 55<sup>th</sup> Anniversary Celebration - June 26, 2013

## BACKUPS

If you have a *Washgear* computer system at your wash, we highly recommend doing a daily backup of your data. Then, if the hard drive fails for any reason, you will have all of your *Washgear* settings, financial data and fleet account info that can be restored to a new server.