

## NOTEWORTHY ITEMS

The *ICA show* is taking place the first week of April in Chicago. Many of our staff will be at the convention and will be able to take calls intermittently. If you are unable to reach someone during this time please call the office and speak with Tom Nygren or John Holtz.

We are adding more training videos to our YouTube page and would like suggestions from you! These are great tools for car wash operators to be able to handle their own service needs to reduce expenses. Our most popular so far has been the CAT Pump Seal Kit Part 1 with 9,000 views! To make a suggestion for a video go to <https://www.youtube.com/HiPerformanceWashSys> and simply comment on one of the videos as to what you would like to see. All accepted suggestions will receive a \$100 credit on your account so let the ideas roll!

A new HPWS catalog is available with updated parts listings and information. Please contact Audra or Alexandra at the office to have one sent to you. You can email them at [accounting@hpws.com](mailto:accounting@hpws.com).

Need to schedule a service call after hours or even during regular hours? Try using <http://www.hpws.com/service-call-request.html>. This form will send copies to the scheduling staff at HPWS as well as a copy to you. It covers what type of service call, urgency, and other information that helps us serve you faster. Bookmark this page on your smart phone and have a quick alternative to a phone call.

## REMODEL SEASON

As the winter season begins to break, we enter into car wash remodeling season. If you are considering remodeling your wash or adding new services, please contact our sales department to get things in motion. Currently, we have installation openings from May through July. Starting in early August, we have multiple large installations already booked which will consume most of our installation resources through November, during which no remodels will be scheduled.

## FOR SALE

Used Rowe BC1400 bill changer - CALL

Used Rowe BA-50 validator - \$250.00

Call Gary in electronics at 303.322.2232 for more information.

## TOM'S NEW E-MAIL ADDRESS

Due to an increasing amount of spam, our parts manager's email address has been changed to [tom.nygren@hpws.com](mailto:tom.nygren@hpws.com)

## NEW EMPLOYEES



*Alexandra Strawn* is our new administrative assistant in the front office. Because she is from Texas, her skiing abilities are questionable, however she is a fierce competitor on the soccer field! Alexandra will be helping out Kathy and Audra as our business continues to grow.



*Joe Hogan* recently joined our installation crew. Not only does he have a variety of mechanical skills, he was also a wildland firefighter. He is over 6' tall, and will be playing center for the HPWS football team in his off time!



*John Miller* is another transplant from Texas. John previously worked for another car wash supplier and is very experienced working with a variety of chemicals. He will be focusing on providing chemical service to washes around the state.