

# CAR WASH NEWS

## SCWA DECEMBER MEETING



There was an excellent regional meeting held in December attended by 40-50 people with Eric Warden - SCWA President, Brett Meinberg – Board of Directors and Chuck Space – Executive Director. The excellent lunch was accompanied by good speakers from Denver Water, OSHA, as well as informative group discussions.

The OSHA representative spoke about having the agency come out and do preventative checks that would give the site owner information without concern for increased inspections. Operators spoke up about experiences they had with OSHA in the past. A specific point that nearly everyone took notes on was during regular sand pit pumping sessions, the man hole needs to have barriers put up to prevent accidental falls. These types of barriers are available from Grainger and can save a lot of time and money dealing with an accident claim and OSHA violation.

SDS sheets (new term for MSDS) need to have updated binders. The binders must be clearly marked with **SDS** and visible at all times. To avoid any violations there needs to be two (2) binders at each location, one (1) in the office and one (1) in the equipment room. In addition, be sure you have the correct SDS sheets in your binders. They must include only the products that are on site. Technically, it is considered a violation to have sheets in the binder that you do not have on site. This can be tricky at times to keep everything up to date, so if you need any assistance give us a call or contact Audra Curl at [accounting@hpws.com](mailto:accounting@hpws.com), we will assist you in every way possible by getting the documents to you timely, either in printed or digital format.



SDS Sheet

Denver Water became a SCWA Water Conservation Alliance partner early this year and expressed appreciation for all operators who have signed on with the SouthWest Car Wash Association program. If you have any questions visit [www.swcarwash.org](http://www.swcarwash.org) and click on "Conservation Alliance". You can also call the office at 512.343.9023.

The 2016 Convention and Car Wash Expo is scheduled for February 28-March 1, 2016. There are discounted registrations available until February 5<sup>th</sup>. Monday the Keynote address will be given by Captain Richard Phillips who was captured by Somali pirates in April 2009. A full schedule is available on the SCWA website. HPWS will have a booth on the show floor so you have any questions or would like to meet there to discuss particular projects, give us a call and let us know.

## ANNOUNCING A NEW PRODUCT SWEDGELESS HYDRAULIC FITTINGS!

What??? Yes, you heard right. Check out Sonny's new line of hydraulic fittings that require NO TOOLS. Simply cut the hose and insert into the fitting. Done. In a pressure test up to 9,000 PSI the hose broke before the fittings failed. The initial kit includes two fittings and 100' of hose. Great for quick repairs. Additional fittings can be purchased separately. These are special order items so order in advance to have on site when a situation occurs.



Item # 40011526 Selfit Quick & Easy Hydraulic Hose Kit **\$375.00**  
 Item # 40011527 Selfit Fitting, 1/2" JIC x 1/2" Hose **\$22.13**

## CSI MARKETING MATERIAL

If you are using CSI chemicals, you can download marketing promotional material each month at <http://tinyurl.com/PromoPop>. At the bottom of the page are links to monthly promotional material. You can use these on your Facebook pages or for printing signage at your wash.

800.922.1313 (Toll Free)  
 303.322.2232 (Local)  
 303.322.3307 (Fax)

**Hi-Performance WASH SYSTEMS, INC.**  
[www.hpws.com](http://www.hpws.com)

**Warehouse**  
 3901 E. 41<sup>st</sup> Ave.  
 Denver CO 80216

**North Facility**  
 2061 E. Tejon Street, Suite 600  
 Westminster, CO 80021

## UPCOMING CLASSES IN JANUARY

There are two classes scheduled in January at HPWS. For information on these and upcoming classes contact **Cindi Reynolds** at 303.322.2232 or email her at [adminassistant@hpws.com](mailto:adminassistant@hpws.com).



### ICS: EQUIPMENT & SOFTWARE

Thursday, January 7<sup>th</sup> 8:00 a.m to 12:00 p.m.

**Class is full!**

This course covers the many facets of ICS software for novice users as well as more advanced topics, equipment nomenclature, best practices, diagnosing issues and proper documentation techniques.



**Types of Car Washes Covered:** All

**Duration:** 4 Hours

**Cost:** \$75 for Full-Line Customers, \$250 for a la carte customers.

### DOSATRON: INSTALL, MAINTENANCE & SERVICE

Wednesday, January 13<sup>th</sup> – 8:00 a.m. to 11:00 a.m.

**Last day to register is Monday January 11th!**



This class will show the proper way to install the *Dosatron* for optimal dispensing and long term operations. Maintenance and service also covered with hands on break down of units to fully understand the individual components.

**Types of Car Washes Covered:** All

**Who Should Attend:** Anyone with Dosatrons

**Duration:** 3 Hours

**Cost:** \$75 for Full-Line Customers, \$150 for a la carte customers.



### SONNY'S Car Wash College Management Course

January 18-22 at the SONNY'S Factory in Ft. Lauderdale, FL.

### SONNY'S Car Wash College Maintenance Course

January 25-29 at the SONNY'S Factory in Ft. Lauderdale, FL.

Register at [www.sonnysdirect.com](http://www.sonnysdirect.com).

## MANUFACTURER PRICE INCREASES

On February 1<sup>st</sup> Diamond Shine will have an average price increase of less than 6% on regular concentrate products. There will be no increase on 2X or Bullseye products.

Please remember that **ALL ORDERS** must be placed by **12:00 p.m. two (2) day prior** to delivery truck departure.

# WE DELIVER!

CHECK OUR DELIVERY SCHEDULE!



# 800.922.1313