

## SCWA CAR WASH TOUR - AUGUST 4<sup>TH</sup>

The Southwest Car Wash Association is hosting a car wash tour Tuesday, August 4th in Colorado Springs. You can register at [swcarwash.org](http://swcarwash.org) for \$35 on a fast on-line form. Registration and the continental breakfast begin at 9:00 a.m. The welcoming message and roundtables will be in the morning with the bus tour following lunch and returning for the reception at 5:30 p.m. Registration includes the workshop, lunch, tour and reception so it will be well worth the investment.

There will be discussion about all the work being done in Colorado with car wash owners and SCWA as well as other topics of local interest. If you have any questions you can contact the SCWA Headquarters at 800.440.0644.



## JUNE HPWS CAR WASH TRAINING RECAP

Hydraflex filled our classroom with a full morning of instruction on the Aqua Lab unit. We appreciate the time and efforts by them to bring knowledge and resources to all of us. This included maintenance, optimization, water savings, chemical savings and new access to seven day a week factory support. This tech support can be reached at 952.808.3640.



*P & S Detailing* presented an excellent certification course that covered all aspects of hands-on detail training. The course was so popular we had to turn away late registrants so the next scheduled course in January will be expanded. There will be two courses offered on two separate days to accommodate. If you would like more information visit [pssales.com](http://pssales.com) or call Jesus Camacho at 303.322.2232 (office) or 303.653.2846 (cell).

We also had the *Lustra Chemical Safety* course, *Car Wash Marketing*, *Flojet & Hydrominder*, *Cat Pump Service and Maintenance* courses that were well attended.

## UPCOMING CLASSES IN JULY

There are five classes scheduled in July at the HPWS facility. To register for these classes contact **Cindi Reynolds** at 303.322.2232 or email her at [adminassistant@hpws.com](mailto:adminassistant@hpws.com). You can also find more information and register for these classes at [www.hpws.com/training.html](http://www.hpws.com/training.html).

### DETAILING: OPERATIONS & BUSINESS PRACTICES

Thursday, July 9<sup>th</sup> 9:00 a.m to 5:00 p.m.

**Last day to register! Tuesday, July 7<sup>th</sup>**

This course is designed to increase sales and profitability of your detailing operations. Reviewing goals, challenges, business vision, key employees, work environment, accountability, working with the customer and strategic planning.



**Who Should Attend:** Detailers

**Duration:** 8 Hours

**Cost:** \$300 for Full-Line Customers, \$450 for a la carte customers.

### DOSATRON: INSTALL, MAINTENANCE & SERVICE COST

Tuesday, July 14<sup>th</sup> - 1:00 p.m. to 4:00 p.m.

Wednesday, July 15<sup>th</sup> - 9:00 a.m. to 12:00 p.m.

**Last day to register is Friday July 10<sup>th</sup>!**

This class will show the proper way to install the *Dosatron* for optimal dispensing and long term operations. Maintenance and service also covered with hands on break down of units to fully understand the individual components.



**Types of Car Washes Covered:** All

**Who Should Attend:** Anyone with Dosatrons

**Duration:** 3 Hours

**Cost:** \$75 for Full-Line Customers, \$150 for a la carte customers.

*Continued on the next page*

## UPCOMING CLASSES IN JULY (continued)

### BIG BANG THEORY OF CLEAN & CHEMISTRY

Wednesday, July 22nd – 9:00 a.m. to 1:00 p.m.

*Last day to register is Monday, July 20th!*

Car wash soaps, waxes and lubricants all have properties that make them do the job we expect them to. Understanding why soap reacts with grease, how acidity is different than alkalinity, why dwell time matters, how clearcoats attract and repel. These topics are reviewed within this course.



**Types of Car Washes Covered:** All

**Who Should Attend:** Employees, managers, and owners

**Duration:** 4 hours

**Cost:** \$100 for Full-Line Customers, \$250 for a la carte customers.

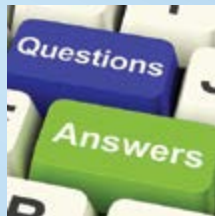
*Lunch Included*

### SPREADSHEETS, EXCEL & GOOGLE DOCS

Thursday, July 30th – 9:00 a.m to 12.00 p.m.

*Last day to register is Tuesday June 28th!*

This is an introductory course to spreadsheets. Calculations, formatting, tracking time/efforts, formulas, and sharing documents are the primary achievement goals. Sharing and cloud based efforts will also be covered. Users will be introduced to the topics, have opportunity to ask higher level questions and leave with tools that will reach beyond the classroom for future reference.



**Types of Car Washes Covered:** All types

**Who Should Attend:** All Staff, Managers, Owners

**Duration:** 3 hours

**Cost:** \$100 for Full-Line Customers, \$200 for A La Carte Customers

### BILL CHANGER MAINTENANCE

Thursday, July 30th – 9:00 a.m. to 11:00 a.m.

*Last day to register is Tuesday July 28th!*

To understand proper maintenance of bill changers, how to reduce down time and repair expenses, and gain a full understanding of operations.

**Types of Car Washes Covered:** Self-Service  
**Who Should Attend:** Employees, managers, and owners

**Duration:** 2 hours

**Cost:** \$100 for Full-Line Customers, \$200 for A La Carte Customers



**HPWS WILL BE CLOSED IN OBSERVANCE OF INDEPENDENCE DAY ON FRIDAY JULY 3<sup>RD</sup>.**

*We would like to thank all of the men and women of the armed forces for all they have done and continue to do to keep us safe and to be able to enjoy the American way of life.*

Place your order  
**at least 30 minutes before**  
you come and it will be ready  
when you get here!

**303.322.2232**