

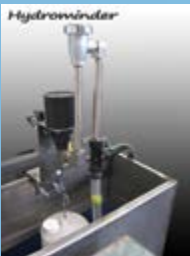
## CAR WASH TRAINING - JUNE CLASSES

We have four classes scheduled in June for all customers who would like to attend. To register contact Cindi Reynolds at 303.322.2232 or email her at [adminassistant@hpws.com](mailto:adminassistant@hpws.com). You can also find more information on these classes at [www.hpws.com/training.html](http://www.hpws.com/training.html).



### HYDROMINDER AND FLOJET SYSTEMS

Thursday, June 4th – 9:00 a.m. to 12:00 p.m.  
*Last day to register is Tuesday, June 2<sup>nd</sup>!*



This class covers maintenance, trouble shooting and repair of these systems. Also how to optimize product delivery in the bay through proper adjustment. This will instruct car wash personnel to eliminate chemical waste while increasing the positive customer experience in the bay.



**Types of Car Washes Covered:** Self-Serve, Automatic, Tunnel  
**Who Should Attend:** Employees, Managers, Owners  
**Duration:** 3 Hours  
**Cost:** \$100 for Full-Line Customers, \$250 for a la carte customers.

### CHEMICAL SAFETY, CHEMISTRY OF CAR WASHES AND MARKETING OF PRODUCTS TO CUSTOMERS

Thursday, June 4th – 1:00 p.m. to 4:00 p.m.  
*Last day to register Tuesday, June 2<sup>nd</sup>!*

This course will be instructed by Rob Raskell and Jeff Taylor from Lustra as well as the Marketing Director of Lustra, Mercedes Mannino. Proper handling of chemicals, accident response, MSDS/SDS requirements and the chemistry of cleaning cars will be the focus of first portion of the course. New marketing concepts to attract repeat customers and new business will covered extensively during the second portion of the course.



**Types of Car Washes Covered:** Self-Serve, Automatic, Tunnel  
**Who Should Attend:** Employees, Managers, Owners  
**Duration:** 3 Hours  
**Cost:** \$75 for Full-Line Customers, \$150 for a la carte customers.

### DETAILING: A HANDS ON EXPERIENCE

Thursday, June 18th – 9:00 a.m. to 1:00 p.m.  
*Last day to register is Tuesday, June 16<sup>th</sup>!*



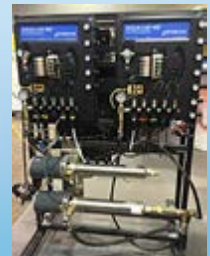
Bob Phillips, President of P & S Sales is coming in from California to do the training and demonstration of techniques of detailing processes. This class will cover quality vehicle restoration through proper handling and storage of chemicals, selecting the right product, express detailing, industrial fallout removal, interior techniques, exterior polishing, swirl removal, buffer techniques, headlight restoration, and final vehicle inspection/evaluation.

**Who Should Attend:** Detailers  
**Duration:** 4 Hours  
**Cost:** \$100 for Full-Line Customers, \$250 for a la carte customers.

### HYDRAFLEX: INSTALLATION, MAINTENANCE AND SERVICE

Tuesday, June 23<sup>rd</sup> – 9:00 a.m. to 12:00 p.m.  
*Last day to register is Friday, June 19<sup>th</sup>!*

At the end of this class you will understand the proper layout and configuration, maintenance and service of Hydrflex equipment. Pumps, solenoids, injectors, starter panel, dilutions, back-pressure, will all be covered extensively as well.



**Who Should Attend:** Any considering direct injection or currently using this system  
**Duration:** 3 to 4 hours  
**Cost:** \$100 for Full-Line Customers, \$250 for a la carte customers.

## MSDS CHANGE

There have been substantial changes to regulatory requirements for Hazard Communications. One of the requirements is changing MSDS to SDS sheets. These new sheets are more detailed for chemicals used in car wash applications and include different hazard classes and pictograms to easily communicate hazards. These sheets are now available on our website for any products you use.

## NEW MOBILE WEBSITE

We have just launched a mobile version of our website tailored for mobile phones. This version features modified content for smaller displays and larger text to make reading easier. We will also be rolling out a tablet version of the site at a later date. If you have any feedback, please let us know!

HPWS will be closed in observance of Independence Day on Friday July 3<sup>rd</sup>.

We would like to thank all of the men and women of the armed forces for all they have done and continue to do to keep us safe and to be able to enjoy the American way of life.

# WE DELIVER!



CHECK OUR DELIVERY SCHEDULE!

# 800.922.1313

Please remember that **ALL ORDERS** must be placed by **2:00 p.m. one (1) day prior to delivery truck departure.**