

## SCWA CONVENTION WRAP UP



An excellent show took place last month in Dallas with over two dozen people from our area attending among the hundreds who braved the weather. It was great to spend the time discussing operations, ideas of the future and issues of today with all who attended. The Colorado State table was filled with those interested in the Aurora Tax Issue, the debate about daylight savings, and marijuana and the workplace. It was also great to see operator and partner of Car Wash Express, Brett Meinberg, be asked to serve on the SCWA Board and be inducted during one of the lunch sessions. We look forward to having an outspoken voice for us in the regional association.

P & S Detailing brought out owner Bob Phillips to demonstrate products and give tips to detailers. Hands on training with some of the most experienced in their craft is another benefit of regional shows. There was also time for story telling where Bob recounted the detailing of Air Force One last year and training adventures with Prentice St. Clair out of San Diego. Prentice works with P & S customers to provide on-site training in detailing tactics, business approach and functional systems so that detailing operations can achieve the goal. If you would like more information about cost or scope, of having Prentice on site contact Jesus Camacho or John Miller.

Jim Blake, Chris Bateman and Shane Wells worked the floor in SONNY'S, Lustra, Diamond Shine, HydraFlex, and Jim Coleman's booths. Hydraflex was showing off their latest design and getting a lot of looks for those looking to change the backroom up. The direct injection model coupled with the UltraFlex system can quickly clean up an automatic or tunnel back room. Shown here are the units at the show as well as a recent UltraFlex installation with a SONNY'S Mini Tunnel.



*P & S demonstration booth*



*The HydraFlex set-up.*



*UltraFlex Installation in a SONNY'S mini tunnel.*

## PRICE INCREASES

The following manufacturers have announced increases for February 2015:

**SONNY'S** - replacement parts, **R A LOCK** - locks and keys, **SPRAYING SYSTEMS** - spray tips, **FLOJET** - pumps, **GENERAL PUMPS** - repair kits, **ROWE** - changer parts, **HAMILTON** - changer parts, **MACNEIL** - replacement parts, **JIM COLEMAN** - water wizard parts.

## WASH FOR SALE

Eight (8) Bay Self-Service at 12299 W. Center Avenue, Lakewood CO 80227. \$425,000. Contact Holly at 720.308.5566 or email at [washiewash5000@gmail.com](mailto:washiewash5000@gmail.com).