

Hi-Performance Wash Systems, Inc.

CAR WASH NEWS

SOUTH WEST CAR WASH ASSOCIATION CONVENTION



Colorado was represented well with 30 or more of us in attendance! As usual, it was an excellent show with great sessions and speakers. HPWS had a booth where we could catch up with everyone, go for walks on the floor to see manufacturer's and the new items they have introduced.



The speakers at the opening session and keynote address were both engaging but Captain Phillips was definitely the highlight.

Monday morning there was a round table session specific for state's issues hosted by Shane Wells at SCWA's request. At this meeting we reviewed the last SCWA meeting contents, decided to recommend three meetings a year in Colorado, one of those in Grand Junction for the Western Slope and have a bus tour every 2-3 years with additional self-serve/automatic sites on the list. We brought everyone up to speed on the narrowly averted tax issue in Aurora and how the SCWA worked with John Zayac, Eric Miller, Joel Bush and others to reverse this action. There were no immediate public issues of concern but possibilities include water rates/water savers, lobbying specific water districts for reclaim rebates, monitoring legislation via service or

program, day light savings, American Disability Act and other labor legislation. These were all noted and given to the SCWA Board for consideration.



The HPWS booth was raided by Car Wash Express staff Gareth and Nick.

The speakers at the opening session and keynote address were both engaging but Captain Phillips was definitely the highlight. Both were packed houses!

Our booth was raided by Car Wash Express staff Gareth and Nick while there were making their way through the convention.

If you need more information about joining the SCWA for joining and becoming a member, the Water Saving program which is now accepted by Denver Water as certification, car wash insurance, or any other issues you can visit www.swcarwash.org. We at HPWS are also available if you have questions about the association or upcoming conventions.

ICA SHOW - SAVE THE DATE!

The *International Car Wash Association (ICA)* show is just around the corner and hotels are booking up fast. So far registrations have been significantly higher than in years past and our check on hotels showed that rooms are still available but inventory is shrinking so book now. You can register, see the schedule and find out about Hotel and Travel at www.thecarwashshow.com or www.carwash.org.

The dates for the show are May 9-11, 2016 in Nashville Tennessee. The headliner will be Kellie Pickler at the opening event and Scott Moore, retired United States Navy SEAL Rear Admiral as the Keynote Speaker.

HPWS will be in attendance with several staff members; Jim Blake, Chris Bateman, James Trevino and Shane Wells. We look forward to spending some time with you so please let us know in advance if you plan on attending so we can be looking for you to visit with.

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WHAT'S NEW AT HPWS



Karsten Clayton

Please Welcome our newest Team member Karsten Clayton! You can catch Karsten helping Tom at the parts counter, and riding along with the delivery drivers. Karsten is HPWS's next CDL driver.

Karsten grew up in Alabama but has been enjoying Colorado for seven years. He proudly protected our freedoms by serving in Afghanistan and continues to serve our country as an active member of the Colorado Army National Guard. We are happy to have Karsten on the HPWS Team!

Our very own, John Holtz has fully assimilated into the Purchasing Agent position. John is doing an amazing job already. He has superior knowledge of our inventory thus assumed his position with dedication and enthusiasm. Keep up the good work John!

UPCOMING CLASSES IN MARCH

There are three classes scheduled in March at HPWS. For information on these and upcoming classes contact **Cindi Reynolds** at 303.322.2232 or email her at adminassistant@hpws.com.



CAT PUMP REPAIR & MAINTENANCE

*Tuesday, March 15th and Wednesday, March 16th
8:00 a.m. to 11:00 a.m.*

Last day to register is Friday March 11th!

This course covers the regular maintenance of 310, 530, CP and 3535 style plunger pumps which will decrease repair time and costs. You can bring your own 3.5 gpm pump to rebuild during the class or use a class provided pump.



Cost: \$100 for Full-Line Customers, \$250 for a la carte customers.

FLUID DYNAMICS OF WATER AND PUMPS

*Wednesday, March 23rd and Thursday, March 24th
8:00 a.m. to 11:00 a.m.*

Last day to register is Monday March 21st!

Flow, pressures, pump design, volume vs. pressure, tank draw rates, plumbing inhibitors, regulators vs. unloaders, and nozzling fill the attendee with a full understanding of pumping systems.



Cost: \$100 for Full-Line Customers, \$250 for a la carte customers.

HPWS FACEBOOK PAGE



If you have not seen our Facebook page, now is the time. We have been updating regularly with videos, photos and events of interest to you. It is simple, go to Facebook and search [HiPerformanceWashSystems](#) and "Like us" on the page to receive updates.

FOR SALE



Coinco Mag Pro R Bill Acceptor Model number MAG32R.

Retails for \$399.00, Sale price is \$275.00

Contact Floyd Zamora at 303.322.2232 for more information.

BILL CHANGER MAINTENANCE

Wednesday, March 23rd – 8:00 a.m. to 10:00 a.m.

Last day to register is Monday March 21st!

This course will show you proper bill changer maintenance, how to reduce down time and repair expenses, and a full understanding of operations.

Types of Car Washes Covered: Self-Service

Who Should Attend: Employees, managers, and owners

Cost: \$100 for Full-Line Customers, \$200 for A La Carte Customers



There are three SONNY'S classes in March:

MAINTENANCE (February 29-March 4)

MULTI-SITE MANAGEMENT (March 14-18)

MANAGEMENT (March 28-April 1)

Please go to www.sonnysdirect.com to register.