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NCS CONTINUES TO GROW, RELEASES NEW LOGO



YOUR CARWASH EXPERT

As you may recall, last year HPWS was acquired by National Carwash Solutions. As we continue to integrate more of our operations, you'll start seeing more and more information from NCS, as well as cobranding with the new logo. NCS is growing rapidly, with acquisitions of five other distributors around the country as well as TSS, the largest car wash sign and marketing company. We're proud to be a part of a company that serves all car wash segments, including self service, automatics, tunnels and detailers.

NEW BILLING CAPABILITIES FOR HPWS CUSTOMERS



At the end of the year, HPWS will be transitioning from our current accounting system to the one used by our parent company, National Carwash Solutions. With this transition, there will be some exciting new changes. The new system will offer you an on-line portal for reviewing invoices and statements 24/7. You won't have to wait until business hours to call in for a copy of an invoice! Later this month we will be sending out information for setting up your particular account or accounts for multiple sites. Our goal is to have everyone set up by the end of the year for a seamless transition.

WAREHOUSE and NORTH SALES & TRAINING OFFICE hours

7:30 a.m. to 4:30 p.m.

Monday through Friday (Closed for Major Holidays)



800.922.1313 (Toll Free)
303.322.2232 (Local)
303.322.3307 (Fax)

MAIN OFFICE/WAREHOUSE
3901 E. 41st Avenue
Denver, CO 80216

NORTH SALES & TRAINING
12061 N. Tejon Street, Suite 600
Westminster, CO 80234

www.hpws.com



NEW EMPLOYEE



Joe Hunt

Joe Hunt joined the HPWS staff as a Chemical Technician in June and has been getting acquainted with our customers in the field. He was previously a production tech and automotive tech and "drove a truck with really big missiles in the Army for four years. Cars have always been a passion so cleaning them is a logical move career wise! We hope you will welcome this big smile on your property when he drops by.

D.A.N. SYSTEM UPDATES



If you have a Hamilton D.A.N. system with software versions 5.78, 5.79 or 5.80 it is possible you may get card pre-authorizations but not final sales. Please contact Hamilton Manufacturing at customerservice@hamiltonmfg.com for a software update. They will schedule an appointment to get you upgraded to the latest version.

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HPWS TRAINING CLASSES

RELAY BASICS:

Operational knowledge of low voltage relays and related functionality.

DATE: October 11, 2018

TIME(S): 9:00 a.m. to 11:00 a.m.
1:00 p.m. to 3:00 p.m.

CLASS SIZE: Limited to 10 people per class.

REGISTRATION DEADLINE:
October 5, 2018

Class Description:

What is a relay?
What does a relay do?
How does a relay work?
Different types of relays in a car wash environment?
Hands on wiring a relay with two separate voltage sources.
Troubleshooting a relay.

WANNER FLUID END

REBUILD:

Operational knowledge of low voltage relays and related functionality.

DATE: November 14, 2018

TIME(S): 9:00 a.m. to 11:30 a.m.
1:00 p.m. to 3:30 p.m.

CLASS SIZE: Limited to 8 people per class

REGISTRATION DEADLINE:
November 9, 2018

Course Description

Pump identification
Disassemble and reassemble H25
Wanner diaphragm pump
Maintenance schedules
Trouble shooting

These classes will be held at the HPWS North Sales & Training Office.
12061 N. Tejon Street, Suite 600 (West of I-25 on 120th Ave)
Westminster, CO 80234

The cost for these classes is \$150 for ala carte Non-Soap Customers, NO Charge for Full-Line Soap Customers

To Register: Contact Kelly McIntyre by emailing her at accounting@hpws.com, or calling her at 303.322.2232.

NCS COLLEGE OF CLEAN CLASSES

TUNNEL EQUIPMENT MAINTENANCE & REPAIR

DATE: October 22-October 24, 2018
3-Day Workshop—\$1,095

This one-of-a-kind course combines classroom instruction with practical hands-on workshops on a fully operational 100' MacNeil Express Tunnel and In-Bay Express. Along with equipment overviews and equipment performance optimization, you will also learn troubleshooting and preventative maintenance techniques from the top instructors in the industry.

CAR WASH CLEANING SOLUTIONS

DATE: October 25-October 26, 2018
2-Day Workshop—\$395

Receive hands-on experience in a wet lab built in a six-bay car wash. Learn how to use chemical portioning devices, and receive instruction in titration to optimize your chemical combinations for maximum efficiency and minimal costs. If you want better ROI and happier customers, than this is a must have training for anyone managing car wash chemicals.

Class size is limited. Sign up today. These classes will be held at:

National Carwash Solutions
1500 SE 37th St.
Grimes, IA 50111

For more information or to sign up for any of these classes go to www.nationalcarwashesolutions.com/college-of-clean or call 855.893.1393

PRICE Increases

In the past we have posted price increases notices from vendors in our newsletters. Recently, due to the tariffs, we have been receiving price increase notices from multiple vendors, sometimes every month. Going forward we will not be posting these. Assume that if the component you are purchasing has any metal content, or came from China, that the manufacturers will be increasing prices.



Place your order
at least

30 minutes

before you come.

It will be ready when
you get here!

303.322.2232
(local)

800.922.1313
(toll free)